

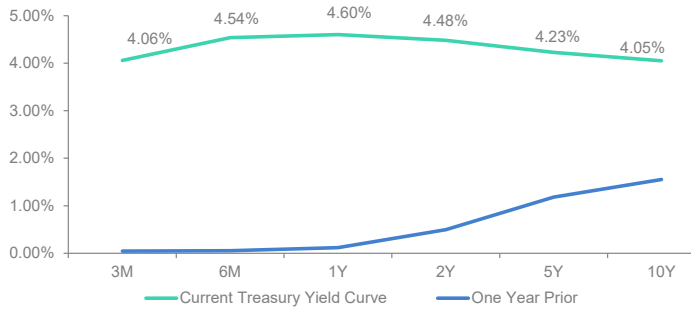


# MN TRUST MARKET UPDATE

Prepared by PMA Asset Management, LLC

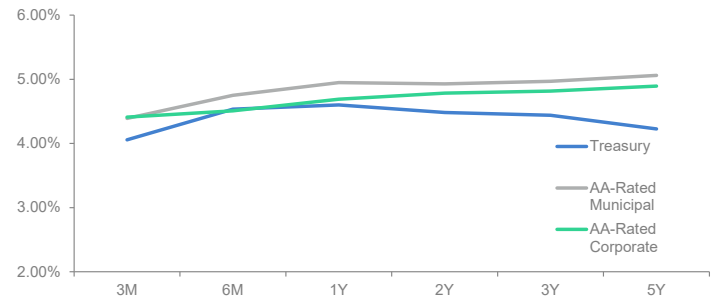
NOVEMBER 2022

## Treasury Yield Curve



Source: Bloomberg Finance L.P. 10/31/22

## Market Yields



Source: Bloomberg Finance L.P. 10/31/22

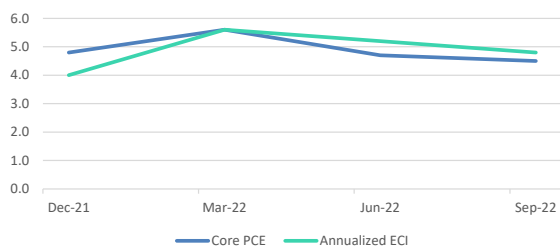
## FEATURED MARKET DATA

### Inflation Pressures Cool Slightly

As widely expected, the Fed hiked rates by another 75 basis points on November 2. The questions on the market's mind are what will be the terminal Fed Funds rate and when will the Fed cut rates. Consecutive quarters of decreases in inflation as measured by the Personal Consumption Expenditures Index excluding food and energy (Core PCE) and declines in the Employment Cost Index (ECI) may offer the Fed the ability to reduce the hike to 50 basis points in December. While these trends are positive, the Fed still has a lot of work to do and no rate cut is expected until at least the 4th quarter of 2023. Persistent inflationary pressures have pushed the market's expected terminal Fed Funds rate up to approximately 5% in 2023.

Source: Bloomberg

### Employment Cost and Inflation



Source: Bloomberg

## U.S. Economic Indicators

| Event   | Event Date | Period | Survey | Actual | Prior / Revised (R) |
|---|------------|--------|--------|--------|---------------------|
| Consumer Price Index (YoY)                      | 10/13/22   | SEP    | 8.1%   | 8.2%   | 8.3%                |
| Retail Sales Ex. Auto (MoM)                     | 10/14/22   | SEP    | -0.1%  | 0.1%   | -0.1% (R)           |
| S&P Case Shiller 20-City Home Price Index (MoM) | 10/25/22   | AUG    | -0.80% | -1.32% | -0.69% (R)          |
| Consumer Confidence                             | 10/25/22   | OCT    | 105.9  | 102.5  | 107.8 (R)           |
| GDP Annualized QoQ                              | 10/27/22   | 3Q A   | 2.4%   | 2.6%   | -0.6%               |
| Durables Ex. Transportation                     | 10/27/22   | SEP    | 0.2%   | -0.5%  | 0.0% (R)            |
| Personal Income                                 | 10/28/22   | SEP    | 0.4%   | 0.4%   | 0.4% (R)            |
| Personal Spending                               | 10/28/22   | SEP    | 0.4%   | 0.6%   | 0.6% (R)            |
| Unemployment Rate                               | 11/04/22   | OCT    | 3.6%   | --     | 3.5%                |

Source: Bloomberg Finance L.P. 10/31/22. Glossary terms on following page.

## RECENT NEWS

### Earnings in Focus

Higher interest rates have led investors to favor companies that generate positive income and cash flow. This focus on earnings has benefitted value stocks and pressured growth stocks including those in the technology and communication sectors. Overall 3rd quarter earnings growth for S&P 500 companies was rather low at 2.2% through October 28 and below the 2.8% growth expected at September 30. Earnings guidance is also particularly in focus. Analysts' estimates for 4th quarter earnings for firms in the S&P 500's communication services sector, including Facebook and Google, have fallen sharply and stock prices for the sector have declined commensurately.

Source: Wall Street Journal

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# Glossary of Terms

| Term  | What is it:  |
|---|--|
| <b>Building Permits</b>                           | Records the number of permits for future housing construction.   |
| <b>Capacity Utilization</b>                       | Tracks the extent to which capacity is being used in the production of goods and services.   |
| <b>Change in Nonfarm Payrolls</b>                 | This indicator measures the change in the number of employees on business and government payrolls.   |
| <b>Chicago Fed National Activity Index</b>        | A nationwide measure of economic activity and inflation pressures. An index value of zero indicates that the national economy is expanding at its historical trend rate of growth.             |
| <b>Consumer Confidence</b>                        | Index examines how consumers feel about jobs, the economy and spending.  |
| <b>Consumer Price Index (CPI)</b>                 | Measures the average change in retail prices over time for a basket consisting of more than 200 categories of assorted goods and services paid directly by consumers.                          |
| <b>Core Consumer Price Index (Core CPI)</b>       | This measure of CPI excludes food and energy costs.  |
| <b>Durable Goods Orders</b>                       | A measure of new orders placed with domestic manufacturers for durable goods, which are items that last three years or more.   |
| <b>Existing Home Sales</b>                        | Measures monthly sales of previously owned single-family homes.  |
| <b>GDP Annualized QoQ</b>                         | Measures the annualized quarterly growth of the final market value of all goods and services produced within a country. GDP is the foremost report on how fast or slow the economy is growing. |
| <b>Housing Starts</b>                             | Records the number of new housing units started during a period.   |
| <b>Index of Leading Economic Indicators (LEI)</b> | An index designed to predict the direction of the economy.   |
| <b>Initial Jobless Claims</b>                     | Tracks new filings for unemployment insurance benefits.  |
| <b>ISM Manufacturing</b>                          | Measures manufacturing activity based on a monthly survey of purchasing managers.  |
| <b>MBA Mortgage Applications</b>                  | The Mortgage Bankers Association's weekly mortgage application survey includes home loan application activity for conventional and government loans for home purchases and refinances.         |
| <b>Mortgage Delinquencies</b>                     | A measure of the percent of total conventional and government loans which are at least one payment past due, but not in the process of foreclosure.  |
| <b>Personal Consumption Expenditure (PCE)</b>     | The Federal Reserve's preferred measure of inflation tracks overall price changes for goods and services. Core PCE excludes food and energy.   |
| <b>Personal Income and Spending</b>               | Index records the income Americans receive, how much they spend, and what they save.   |
| <b>Retail Sales</b>                               | Tracks the sale of new and used goods for personal or household consumption.   |
| <b>Retail Sales Ex. Auto</b>                      | Retail sales excluding motor vehicles and parts.   |
| <b>S&amp;P Case-Shiller Home Price Index</b>      | Tracks the value of single-family housing within the U.S. There are multiple indexes including the 20-City Composite.  |
| <b>Unemployment Rate</b>                          | The U-3 unemployment rates tracks the percentage of the civilian workforce that is unemployed.   |

Source: Bloomberg, The Secrets of Economic Indicators by Bernard Baumohl; PMA Asset Management, LLC

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